

Excelsa Gardens, Inc. Terms and Condition of Sale

OUR PRICE LIST: Some plants are only available certain times of the year, or in limited quantities. If you're looking for a special plant that you don't see on our list, please ask. We may have a specimen available, or be able to locate the item for you. **ALL PRICES ARE SUBJECT TO CHANGE WITHOUT NOTICE.**

WHOLESALE CUSTOMERS: This price list is intended for use by Wholesale members of the Green Industry only. This is defined as businesses within the landscaping, nursery, irrigation, lawn care, botanical garden, zoological, or florist industries. Valid documentation will be required prior to the first purchase. We welcome you to bring your clients to the nursery. While it is not required that you be present with your client, please be reminded that they have contracted with you to provide their landscape services, and we are not familiar with their site or needs. However, we will be happy to assist them and make recommendations based on the available information. We recommend that you call ahead and schedule an appointment for your client. Additionally, we will not quote prices to your client. We are happy to assist you **with** your client at any time.

ORDERS: All sales are final. Please make sure you have checked your order before leaving our nursery. We cannot be responsible for shortages once you have left the property. Please carefully **review your invoice** before signing. Once you have signed your invoice, you have acknowledged that all prices and material received are correct. If we are delivering to your job site, please make sure someone is there to check your order.

TERMS: Payment is due at the time that plants are picked-up, delivered, or shipped unless you have been approved for credit with us. We accept cash, checks (with appropriate identification), **Visa**, and **MasterCard**. Post-dated checks will not be accepted. Credit may be arranged after a business relationship has been established for a six-month period of time. Credit references will be contacted from a completed credit application. Credit will be established to those individuals in compliance with the Florida Agriculture Bond Law. Credit invoices are due on a 30-day net basis. Past due accounts will be subject to service charges assessed at a rate of 1.5% per month (18% annual). We will not accept personal checks or credit cards from your clients as payment. Payment must be issued by the business.

DELIVERY: We are happy to deliver with our box trucks to our Florida customers. Check with your sales representative for the minimum order and delivery charge required for your area. We offer **curbside** delivery, and require assistance with unloading your plants.

SHIPPING: Excelsa Gardens, Inc. is proud to offer its plants nationwide by shipping on commercial truck lines. We have state certification to ship to all states including California, Texas, Arizona, and Mississippi. International shipping is available with a Phyto Sanitary certificate. Out of state freight is organized and paid for by the customer. Transportation of live plant products has inherent risks, especially with tropical foliage. Tropical plants can easily dry out during shipping. Remove packaging and add water as needed. Shortages or any issues must be reported to the Excelsa Gardens office and trucking company within 48 hours. Photos are required for all claims. Excelsa Gardens, Inc. will not be responsible for any losses greater than the paid price of the plant. Customers who request Credit will be required to submit extensive photos and video to the owners of Excelsa Gardens. After careful consideration, Excelsa MAY issue a store credit if we believe that we are at fault. All customers who request to load orders in a stacked fashion assume

damage incurred.

We prepare the plants for shipping by packaging with sleeves, boxes, poly wrap, and bamboo, as necessary. To ensure top quality, all plants are inspected by a sales representative prior to packaging. Our minimum is a 5 piece minimum, counting one box as one piece and one sleeved/poly wrapped item as one piece. Orders must be placed and confirmed by 2 pm, at the latest, the day before shipping. Springtime is the busy season for truck lines, therefore early booking is advised.

Packing Charges

Sleeves

6": \$0.25

8": \$0.45

10": \$0.50

14": \$1.00

17": \$1.75

Double Sleeve = Double Charge

Boxes- includes sleeves

6" (12 plants per box) \$5.50

10" (2 plants per box) \$7.50

14" (one plant per box)

\$10.00 shorter box

\$11.75 taller box

Wax Trays \$2.00 each

Bamboo Stakes \$3.00 each

Poly Wrap 23" \$20.00 29" \$30.00

Recommended Truck Lines:

Less than Full Truck:

Peninsula 352-735-3553

MCT 800-432-5534

Midwest Area- Gavins Point 605-655-4906

JT Carriers- (352) 383-3052

New York area: DTL- 800-991-9940

Pennsylvania area: Sigler- 305-513-9805

Full Trucks:

Time Definite: 352-360-0031

TQL: 513-831-2600 x58784



EXCELSA GARDENS

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